SALES SYSTEM AND PROCEDURES IN PT. TRIGATRA USAHATAMA

Chaty Sonda, Edy Nursanta, SE, MM
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Gunadarma University
http://www.gunadarma.ac.id

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ABSTRACT :
Sales have an important role in a company, especially in gaining a maximum advantage. We can define sales freely as an activity related to the transfer of goods and services from producers to consumers. The functions involved in the sales system, which serves the function of selling products and services offered to consumers, the function of the warehouse is responsible for preparing the goods, the reception function responsible for providing the goods have been prepared, the billing function responsible for making and provide sales invoices to consumers, and accounting functions are responsible for making all forms of transactions in a financial report. In addition, there is need for a system and appropriate procedures, which will advance the company's business operations and making corporate assets and are always developing States